

Catalog Enablement

If they can't find it, they can't buy it!



How do you improve contract compliance and protect negotiated savings while ensuring that the usage of your supplier catalogs result in increased compliance, and a simplified buying experience for end users?

By developing a detailed implementation plan that includes a defined set of criteria to determine which spend areas (categories), and suppliers, are ideal candidates to consider when rolling out the program is key. Additionally, creating a supplier communications and training plan that is aligned to your internal Change Management plan is essential in setting expectations and keeping all stakeholders on track.

► Our Service includes:

- Catalog Onboarding Strategy Development (including Post Go-Live)
- Project Planning including RACI development
- Communications and Training Materials Preparation
- Catalog Onboarding, Validation & Testing (hosted, punchout)
- Post Go-Live Monitoring, Gap Assessments and Stabilization

► Business Benefits:

- Proven methodology for faster onboarding results
- Standardized catalog content for better user search experience
- Increased contract compliance – reduction in off-contract purchasing
- Re-deployment of internal resources to value-added tasks
- Sustainable results with Post Go-Live roadmap development

► Our Commitment:

- **Experience** – highly skilled in large, complex, global deployments
- **Technology Agnostic** – our services support any solution
- **Standardized Processes** – for automation and scale
- **Streamlined Handoffs** – between implementation and run state
- **Flexibility** – adaptability to meet your unique business requirements

“ The eCatalog strategy must be aligned with an organization’s objective to be successful “

- The Hackett Group



For more information, contact us:
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