

Supplier Enablement

Engaging Suppliers in the Digital Transformation Age



A critical component of any organizations Digital Transformation journey relies on effectively engaging suppliers to electronically connect to your Procure-to-Pay system (P2P).

While engaging suppliers to support P2P initiatives is nothing new – to be successful in achieving ROI and reducing the manual effort associated with the purchase to pay process, a supplier enablement strategy needs to be developed that takes the organization from a “current” to a “to be” state and beyond, where ongoing value can be difficult to sustain.

► Our Service includes:

- Supplier onboarding strategy Development (including Post Go-Live)
- Project Planning including RACI development
- Spend data analysis
- Supplier onboarding to eProcurement system or VMD tool
- Post Go-Live Monitoring, Gap Assessments and Stabilization

► Business Benefits:

- Proven methodology for faster onboarding results
- Re-deployment of internal resources to value-added tasks
- Increased contract compliance – reduction in off-contract purchasing
- Supplier risk reduction
- Sustainable results with Post Go-Live roadmap development

► Our Commitment:

- **Experience** – highly skilled in large, complex, global deployments
- **Technology Agnostic** – our services support any solution
- **Standardized Processes** – for automation and scale
- **Streamlined Handoffs** – between implementation and run state
- **Flexibility** – adaptability to meet your unique business requirements

“Deploying the right strategies to manage supplier expectations and maximize supplier participation is arguably just as important – if not more – to overall success.”

- Spend Matters



For more information, contact us:
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